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FOR IMMEDIATE RELEASE

Faxinating Solutions Inc. Joins Kleinschmidt Inc.

Acquisition allows seamless access to additional digital efficiencies

[DEERFIELD, IL – April 23, 2025] Today Kleinschmidt, Inc. has announced the acquisition of Faxinating Solutions, Inc. (FSI), a company whose services include conversion of critical supply chain documents into digitized messages that automate processes with trading partners that use EDI, API or other data format integrations with trading partners.

“This brings increased value to customers who rely on our digital transformation and integration services to keep their business running,” stated Dan Heinen, CEO of Kleinschmidt. “It’s still common for supply chain participants to rely on manual data entry for documents received from trading partners who are not EDI compliant. Adding this capability to our services will save them time and bring the workflow into their existing automation processes.

As we got to know FSI, the synergies were clear—both companies have proven a dedication to excellence over decades of service, providing integration solutions that clients trust for these critical supply chain transactions.”

Steve Hatajlo, CEO of FSI, agrees, “Like Kleinschmidt, FSI has put the customer first for over 30 years, providing customers across North America, Europe and Asia with advanced electronic commerce and transaction solutions. Our combined abilities will quickly provide complete end-to-end automated E-Commerce solutions leaving no partner behind. **FSI’s Document Conversion Services** is a technology bridge that allows each partner to exchange data in whatever format they can work with. We have demonstrated extremely high standards of excellence for the services that we provide and have found that Kleinschmidt shared that same approach.”

Another shared capability between the two companies is the proven ability to develop bespoke strategies to optimize transaction processing efficiency and accuracy. These custom solutions have proven to be scalable and adaptable, remaining aligned with evolving needs and challenges. By coming together, the capacity to work on such projects has doubled.

Kleinschmidt will immediately begin offering FSI services as an extension of their existing EDI, API and other integration network infrastructure. Those interested in learning more should email solutions@kleinschmidtinc.com or call 847-945-1000, ext. #204.

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About Kleinschmidt:

Based in Deerfield, IL, Kleinschmidt creates managed EDI and API integration solutions that power the supply chain for leading companies throughout the United States and globally. They have operated the supply chain's most reliable and secure value-added network (VAN) since 1987. Their mission is to help businesses work together by solving the tough integration problems that no one else can, and to do so in a radically personal manner that is rare in business these days.

About Faxinating Solutions Inc.

Established in 1991, Faxinating Solutions Inc. (FSI) stands as a reliable partner for businesses seeking seamless and efficient management and processing of their transactional data. Relying on expertise and dedication, their tailored solutions have streamlined processes and driven business forward for supply chain participants around the world. FSI will continue operations in its Quebec, Canada office and under the name FSI, Inc. – A Kleinschmidt Company